

SCOTT CURCIO'S

5 TIPS TO WIN MULTIPLE OFFERS IN HOMEBUYING

#1: ASK QUESTIONS

Know where you stand - Ask the seller/seller's realtor questions. # of offers, what's important to the owners, preferred closing date, etc.

#2: GIVE THE SELLER WHAT THEY WANT

Remember, every part of your offer matters. Take those answers...and use them!

#3: BE NICE



#4: BUY "AS IS"

Offering to purchase "as is" - where the seller does not have to make any repairs, can be the deciding factor.

#5: ESCALATION CLAUSE

An escalation clause can win you the home. Inform the seller you will beat another offer by a set amount to a max purchase price. Ask first - some brokers and owners dislike this strategy!



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